ACC Major Course Sequencing

ACC 218 – Financial Statement Preparation and Disclosures (Pr Mat 115)

ACC 318 – Intermediate Accounting I (Pr ECO 201 with a C or better)

ACC 319 – Intermediate Accounting II

ACC 325 – Accounting Transaction Process Systems

ACC 420 – Federal Tax Concepts

ACC 330 – Cost Accounting

ACC 440 – Auditing Concepts

ACC 450 – Accounting, Ethics and International Business (WI)

IDEAL SEQUENCING TRADITIONAL STUDENT

Year 1, Fall – BUS 105
Year 1, Spring – MAT 115
Year 2, Fall – ACC 218 (& ECO 201)
Year 2, Spring – ACC 202 (& ISM 280)

YEAR 3, FALL

Year 3, Fall – ACC 318

YEAR 3, SPRING

Year 3, Spring – ACC 319 & 325

YEAR 4, FALL

Year 4, Fall – ACC 330 & 420

YEAR 4, SPRING

Year 4, Spring – ACC 440 & 450

IDEAL SEQUENCING TRANSFER STUDENT

ACC 201 in transfer

Year 1, Fall – ACC 218 & 202

Year 1, Spring – ACC 318 (& ISM 280)

Year 2, Fall – ACC 319, 325 & 420

Year 2, Spring – ACC 330, 440 & 450
ENT Major Course Sequencing

**ENT BUS 201 - Creativity, Innovation, & Vision**

**ENT BUS 300 Ideas to Opps: Feasibility Analysis (Pr: ACC 201)**

**ENT BUS 336-Opp to Actions: Business Plan**

**FIN 315-Business Finance I (Pr: ACC 201 or 218: ECO 201, 202)**

**ENT FIN 335-Entrepreneurial Finance (Spring)**

**IDEAL SEQUENCING: TRADITIONAL STUDENT**

- **Year 1, Spring** – MAT 115 (With a C or higher grade) & ECO 201
- **Year 2, Fall** – ACC 201 & ECO 202
- **Year 2, Spring** – ENT BUS 201
- **Year 3, Fall** – ENT BUS 300, FIN 315
- **Year 3, Spring** – ENT/ENT BUS 335 & ENT BUS 336
- **Year 4, Fall** – ENT Elective
- **Year 4, Spring** – ENT Elective, ENT BUS 450 or ENT MKT 427

**IDEAL SEQUENCING: TRANSFER STUDENT**

**ECO 201, 202; MAT 115 & ACC 201 in transfer**

- **Year 1, Fall** – ACC 202, ENT BUS 201
- **Year 1, Spring** – FIN 315, ENT BUS 300, ENT Elective
- **Year 2, Fall** – ENT BUS 336 & ENT Elective
- **Year 2, Spring** – ENT/ENT BUS 335 & ENT MKT 427 or ENT BUS 450

Choose two ENT Electives from approved list

One From
- ENT BUS 450-Direct Business Practice
- ENT MKT 427-Personal Selling Internship (Spring)
FIN Major Course Sequencing

FIN 315 – Business Finance I
(Pr. ACC 201 or 218; ECO 201, 202)

FIN 330 – Financial Institutions and Markets

FIN 410 – Business Finance II

FIN 442 – Investments

FIN 450 – Derivatives

COMMON FIN Electives (2):
FIN 335-Entrepreneurial Finance
FIN 444-International Finance
FIN 449-Seminar in Finance
ACC 318-Intermediate Accounting I
ACC 319-Intermediate Accounting II
ACC 330-Cost Accounting
ACC 420-Auditing Concepts
ECO 301-Intermediate Micro Theory
ECO 351-Statistics II (Econometrics)
Check Bulletin for Prerequisites

IDEAL SEQUENCING TRADITIONAL STUDENT
Year 1, Fall – BUS 105
Year 1, Spring – MAT 115
Year 2, Fall – ACC 218 & ECO 201
Year 2, Spring – ACC 202 & ECO 202

IDEAL SEQUENCING TRANSFER STUDENT
MAT 115, ACC 201 & ECO 201 in transfer
Year 1, Fall – ACC 202 & ECO 202
Year 1, Spring – FIN 315
Year 2, Fall – FIN 330, 410 & elective
Year 2, Spring – FIN 442, 450 & elective
HR Major Course Sequencing

**IDEAL SEQUENCING: TRADITIONAL STUDENT**

Year 3, Fall—MGT 313 and MGT 330  
Year 3, Spring—MGT 315 or MGT 475  
Year 4, Fall—MGT 414, HR Elective  
Year 4, Spring—MGT 315 or MGT 475, HR Elective

**IDEAL SEQUENCING: TRANSFER STUDENT**

Year 1, Fall or Spring—MGT 330  
Year 2, Fall—MGT 313, HR Elective, HR Elective  
Year 2, Spring—MGT 315, MGT 414, MGT 475

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- **MGT 313—Human Resource Management** *(C or better)*  
  1. Year 3, Fall—MGT 313 and MGT 330  
  2. Year 3, Spring—MGT 315 or MGT 475  
  3. Year 4, Fall—MGT 414, HR Elective  
  4. Year 4, Spring—MGT 315 or MGT 475, HR Elective

- **MGT 315—Selection and Compensation** *(Pr. admission)*  
  1. Spring

- **MGT 313—Human Resource Management** *(C or better)*  
  1. Year 2, Fall—MGT 313, HR Elective, HR Elective  
  2. Year 2, Spring—MGT 315, MGT 414, MGT 475

- **MGT 330-Legal Environment of Business**  
  1. Year 2, Spring—MGT 315, MGT 414, MGT 475

- **Two from the Following Common HR Electives**
  - BUS 450—Directed Business Practice  
  - MGT 314—Industrial & Organizational Psychology *(Fall)*  
  - MGT 317—Training & Development in Organizations  
  - MGT 318—Organizational Change and Development  
  - MGT 354—Managing Diversity in Organizations  
  - Check Bulletin for Prerequisites

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- **MGT 315—Selection and Compensation** *(Pr. admission)*  
  1. Spring

- **MGT 414—Human Resource Information System** *(Pr. Admission)*  
  1. Spring

- **MGT 475—Employment and Human Resource Law** *(Pr. Junior standing, admission)*  
  1. Spring

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**Two from the Following Common HR Electives**

- BUS 450—Directed Business Practice  
- MGT 314—Industrial & Organizational Psychology *(Fall)*  
- MGT 317—Training & Development in Organizations  
- MGT 318—Organizational Change and Development  
- MGT 354—Managing Diversity in Organizations  
- Check Bulletin for Prerequisites
INTB Major Course Sequencing

(1) Foreign Language

- FL 204-level & 2 courses at the 300-level
- FL 204-level & study abroad (semester) in country that speaks FL
- FL 102-level & study abroad (year) in country teaches intensive FL (language program)

OR

(2) Business Focus Area (choose 1 area)

- Accounting (ACC 218 + 3 courses)
- Economics (3 courses)
- Finance (3 courses)
- Human Resources Management (3 courses)
- Management (3 courses)
- Marketing (3 courses)
- Supply Chain Management (3 courses)

(3) Study Abroad (at least one semester)

IDEAL SEQUENCING: TRADITIONAL STUDENT

- Year 1, Fall – FL 101
- Year 1, Spring – FL 102
- Year 2, Fall – FL 203
- Year 2, Spring – FL 204
- Year 3, Fall – FL 301
- Year 3, Spring – Study Abroad, BUS FOC
- Year 4, Fall – FL 300-level, BUS FOC
- Year 4, Spring – BUS FOC

IDEAL SEQUENCING: TRANSFER STUDENT

- Year 2, Fall – study abroad in country that speaks FL, BUS FOC
- Year 1, Summer – FL 203 & 204
- Year 1, Fall – FL 101 (SPA, GER, FRE only)
- Year 1, Spring – FL 102

Notes:
- FL 101 taught fall ONLY for ITA, CHI, JNS, RUS
- FL 300-level not taught at UNCG for Italian. Students studying Italian must study abroad in Italy after ITA 204 to complete their language sequence.
- Latin & Greek are not appropriate for IBS
- FL 102 taught spring ONLY for ITA, CHI, JNS, RUS
- FL 203 & 204 taught summer only for ITA, CHI, JNS, RUS
ISOM Major Course Sequencing

IDEAL SEQUENCING TRADITIONAL STUDENT
- Year 1, Fall – ISM 110
- Year 1, Spring – ISM 280
- Year 2, Fall – ISM 116
- Year 2, Spring – ISM 218

IDEAL SEQUENCING TRANSFER STUDENT
- ISM 110 in transfer
- Year 1, Fall – ISM 280 & 116
- Year 1, Spring – ISM 218 & 321

- Year 2, Fall – ISM 240 & 301 (& SCM 302)
- Year 2, Spring – ISM 324 & 452
MKTG Major Course Sequencing

**IDEAL SEQUENCING: TRADITIONAL STUDENT**

- **Year 1, Fall** – ISM 110, CST 105
- **Year 1, Spring** – MAT 115, ECO 201
- **Year 2, Fall** – ACC 201
- **Year 2, Spring** – MKT 320, ECO 250

**Year 1, Fall** – ISM 110, CST 105
- **Year 1, Spring** – MAT 115, ECO 201
- **Year 2, Fall** – ACC 201
- **Year 2, Spring** – MKT 320, ECO 250

**IDEAL SEQUENCING: TRANSFER STUDENT**

- **CST 105, ISM 110; MAT 115 or ACC 201 in transfer**
- **Year 1, Fall** – MAT 115 or ACC 201, ECO 201
- **Year 1, Spring** – ECO 250, MKT 320
- **Year 2, Fall** – MKT 422, MKT 424, MKT elective
- **Year 2, Spring** – MKT 424, MKT elective

**Year 1, Fall** – MAT 115 or ACC 201, ECO 201
- **Year 1, Spring** – ECO 250, MKT 320
- **Year 2, Fall** – MKT 422, MKT 424, MKT elective
- **Year 2, Spring** – MKT 426, MKT 429, MKT elective

**MINIMUM COURSE REQUIREMENTS: 120 Credits**

**MKT 320 – Principles of Marketing (C or better)**

- **MKT 422 – Fundamentals of Marketing Research (Pr. ECO 250)**
- **MKT 424 – Consumer Behavior (Pr. Junior standing)**
- **MKT 426 – International Marketing**

**Marketing Electives (choose two)**

- **MKT 325 – E-commerce in Marketing**
- **MKT 326 – Introduction to Retailing**
- **MKT 327 – Selling and Sales Management**
- **MKT 411 – Promotion Management**
- **BUS 450 – Directed Business Practice**
- **MKT 427 – Personal Selling Internship (Spring)**
- **MKT 450 – Marketing Internship (Spring)**

No more than 1 internship course