Course Description and Objectives: This course will review legal principles and their application to commercial activity. We will explore legal concepts and categories in the ever and quickly changing area of business law. Students will develop skills at identifying issues and become familiar with the legal resources available to explore the issues in their alternative possibilities. It is anticipated that the course should enable the student to be able to think and think legally and have a sufficient grounding for further learning in the law if the student so desires (because of interest or necessity).


Informational Materials: There are a number of business law books and textbooks and casebooks available for reference and research if needed. A good (and free) resource is Advanced Business Law and the Legal Environment, Mayer et al. (Saylor Foundation), available online at https://open.umn.edu/opentextbooks/BookDetail.aspx?bookId=121.

Assignments: Students are responsible for all assigned readings and other material assigned without regard to whether the material is covered in class. THIS CLASS IS ONLINE AND ASYNCHRONOUS.

The outline below is intended as a guideline and directional resource for the course. I may make modifications in content, schedule, and requirements as necessary or expedient to enhance the educational experience and learning objectives for the students.

Participation/Discussion: Active participation is a must in this course, including written assignments and in online discussion.

VIDEO SESSIONS
I will be posting 4 video classes (which may be broken into more than one video) according to the syllabus. You may access these at any time during the week they are posted. During the week after the video(s) is/are posted, you will be required to submit to me, “evaluations” of each video session (ONE EVALUATION PER VIDEO SESSION) which address:

1. two key things you learned from the session;
2. at least one question you still have;
3. a real life application of at least one thing you learned from the video session,
4. one question that you’d like to discuss in a group setting.
Please submit these evaluations in an MS Word document titled with your name and the Session Date (e.g. Paula Wells – May 13, 2021) and send them to me in an email at paula@ncbizlawyer.com or revpasino@gmail.com

NON-VIDEO SESSIONS
In addition, each week, I will post one or more key discussion questions relating to the NON-VIDEO SESSION materials that do NOT have a corresponding video. Generally, you will be required to respond to the main discussion, and then also make comments on the responses of others in the course, which furthers the discussion. Note that the quantity of responses is not as important as the quality of the responses. Meaningful posts for the NON-VIDEO sessions tend to include 2 concrete examples from the reading, identification of key issues or implications, challenges to the material (in a respectful way) that has been posted, or suggestion of different perspectives or interpretations.

IT IS VERY IMPORTANT THAT YOU TURN IN ASSIGNMENTS ON TIME. WHILE THE CLASS IS ASYNCHRONOUS, THERE IS A GREAT DEAL OF MATERIAL, AND YOU WILL NEED TO KEEP ON SCHEDULE IN ORDER TO FINISH THE MATERIALS BEFORE THE FINAL EXAM.

Readings: Readings are from the textbook unless otherwise noted. Additional materials for class preparation will be assigned throughout the course and posted on Canvas or given out in class.

  Note: I acknowledge that there is a lot of reading. I do not expect you to read everything in detail. I suggest, instead, that you approach each Chapter as follows:

  1. Review the Learning Objectives;
  2. Read the Chapter Highlights;
  3. Skim the main text of the Chapter to absorb the key points, figures, and tables;
  4. Understand the answers to the Self Check questions throughout the Chapter;
  5. Read and understand the Key Points in Chapter and Important Legal Terms at the end of the Chapter.

Grading Scale:
A = 100-95; A- = 94-90; B+ = 89-87; B = 86-83; B- = 82-80; C+ = 79-78; C = 77-70; Below 70 = F.

Grade Determination:

  • Quality of your VIDEO SESSION “evaluations” (see above): Total of 40 points (10 points each evaluation).
  • Discussion on discussion board: Total of 40 points (10 points each discussion)
  • Final Exam: Total of 20 points.
**Academic Integrity:** Students are expected to adhere to the UNCG Academic Integrity Policy on all assignments and tests: https://drive.google.com/file/d/0B0rFGGhJvbDHUExSZmFFaWFmb00/view.

**SCHEDULE:**

***Online assignments will be due by midnight of the date noted below.***

**WEEK 1**

**Class 1 (POSTED 5/13)**

**VIDEO SESSION - EVALUATION DUE: 5/16**

1. Introduction to course; Discussion of syllabus; Class expectations; Course requirements; Grading; and Introduction to the law.
   -- Overview of the legal system
   -- Business ethics, legal duties, and responsibilities
   -- Constitutional Law
   Read: G&S: Ch. 1-2, Appx. A and B
   Add’l readings as shown in Canvas

**WEEK 2**

**Class 2 (POSTED 5/18)**

**NON-VIDEO SESSION: Required Participation on Discussion Board DUE 5/21**

2. Real Property Law and Bailments
   Read: G&S: Appx. D; Chapter 29-32; Add’l readings as shown in Canvas Online

**Class 3 (5/20)**

**VIDEO SESSION - EVALUATION DUE: 5/23**

3. Contracts and Uniform Commercial Code; Debtor - Creditor Relationships
   Read: G&S: 6-12, Appx. C; Add’l readings as shown in Canvas

**WEEK 3**

**Class 4 (5/27)**
4. Breach and Termination of Contract (special attention to COVID-19)
Read: G&S: Chapters 13 and 14; Add’l readings as shown in Canvas
Class 5 (6/1)

VIDEO SESSION - EVALUATION DUE: 6/4

5. Business Structure and Corporate governance
Read: G&S: Ch. 26 and 27; Add’l readings as shown in Canvas

WEEK 4

Class 6 (6/3)

NON-VIDEO SESSION: Required Participation on Discussion Board DUE 6/6

6. Agency, Employment and Labor Law
Read: G&S: Ch. 23, 24, 25; Add’l readings as shown in Canvas Online

Class 7 (6/8)

VIDEO SESSION - EVALUATION DUE: 6/11

7. Civil Dispute Resolution; Warranties and Product Liability; Negligence and Strict Liability in Tort
Read: G&S: Ch. 4, 5, 18; Add’l readings as shown in Canvas

WEEK 5

Class 8 (6/10)

NON-VIDEO SESSION: Required Participation on Discussion Board DUE 6/13

8. Insurance and Risk Management, Antitrust and Consumer Protection
Read: G&S: Ch. 34 - 37; Add’l readings as shown in Canvas

WEEK 6

Class 9 (Monday, 6/14) “LIVE” SESSION ON ZOOM AT 7:30 P.M.

Overview of course and final thoughts. This will be a “live” session on Zoom for those of you who want to ask questions during the review; it will be recorded and Zoom attendance is not
required. You may submit any questions BEFORE this session to me by email at paula@ncbizlawyer.com and I will answer them during the review session.

**Class 10 (6/16 or by appointment)** Final exam (Essay Format) All materials, open book, submission online – you will have three hours to complete.