

# Finance & Funding Webinar

*for Bryan School Master's and Certificate Programs*



UNC  
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# Graduate Recruitment Team



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*Assistant Director  
of Graduate Recruitment*



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*Graduate Recruitment Specialist*



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# Information Resources

- This webinar was created by the Bryan Graduate Recruitment Team as a resource for students interested in master's and certificate programs.
- Today's presentation will focus on finance and funding options used by current Bryan graduate students
- For more information or details about the resources discussed, please reach out to the contacts listed on each slide



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# Today's Agenda

About the Bryan School  
Spartan Central  
Tuition & Billing  
Finance & Funding Options  
Advice from Current Students  
Q & A



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# About the Bryan School

**3,313**

Undergraduate

**697**

Graduate

**34%**

of undergraduate students are 1st generation students

**70%**

of students have a full-time or part-time job

**94%**

of students are from NC

**36%**

of students are enrolled in online programs

**48%**

of undergraduate students are eligible for Federal Pell Grants

**29,000+**

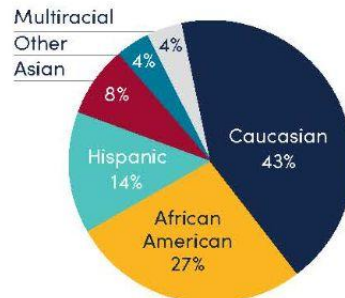
alumni with 72% residing in NC



UNC Greensboro is a designated Minority Serving Institution.

The Bryan School graduates more African American undergraduate business students than any other business school in North Carolina.

UNCG was ranked #1 in N.C. for social mobility by U.S. News & World Report in 2021.



Fall 2021 Bryan School Enrollment



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# Recent Rankings

#2

On Campus MBA in U.S. - Greatest  
Resources for Minority Students  
Princeton Review, 2022

#34

Best Online Graduate IT Program  
in the U.S.  
U.S. News, 2021

#48

Best Online MBA in the U.S.  
The Princeton Review, 2021

#2

Best Online Master's in Business  
in North Carolina (*Non-MBA*)  
U.S. News, 2022



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# Academic Programs & Leadership



**Tuisha  
Fernandes Stack**  
*Administrative Director*



**Apoorva  
Patipati Ramesh**  
*Program Director*



**Jess  
Bankhead**  
*Program Director*



**Dr. Jin  
Su**  
*Program Director*



**Dr. Dora  
Gicheva**  
*Program Director*



**Dr. Vladislav  
Maksimov**  
*Program Director*

**MBA**

***Graduate Certificate:***  
Business Foundations

**MS in IT &  
Management**

***Graduate Certificates:***  
Business Analytics  
Cyber Security  
Enterprise Resource  
Planning  
IT Management  
IT Development  
Supply Chain  
Management

**MS in Accounting**

***Graduate Certificate:***  
Taxation

**MS in Retail Studies**

***Graduate Certificates:***  
Global Fashion Industry  
Management  
Retail Merchandising  
Management  
Retail and Consumer  
Data Analytics

**MA in Applied  
Economics**

***Graduate Certificates:***  
Economics of Health  
Analytics  
Quantitative Business  
Economics

**NOTE: ONLY  
AVAILABLE ONLINE**

**MS in International  
Business**

***Graduate Certificate:***  
Global Leadership &  
Strategy

**NOTE: ONLY  
AVAILABLE ONLINE**



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# Graduate Student Ambassadors



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Meet them at [bryan.uncg.edu/gradambassadors](https://bryan.uncg.edu/gradambassadors)

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# Other Upcoming Events

Application  
Webinars

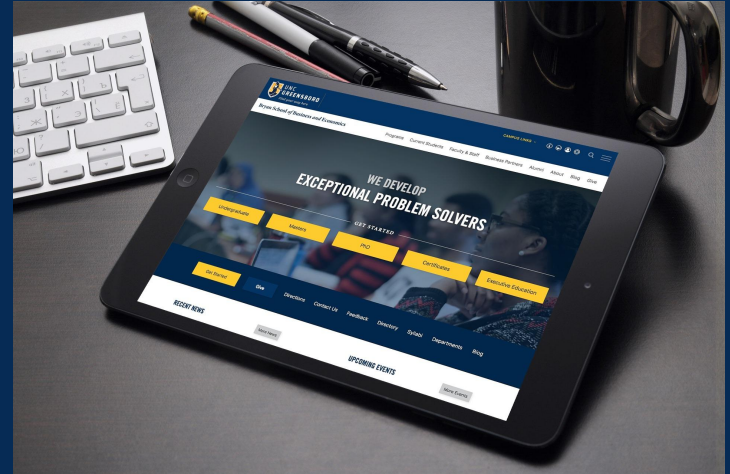
Topic-Based  
Webinars

One-on-One  
Meetings

Recruiter Q & A  
Sessions

Attend & earn an  
application fee  
waiver

Virtual Info  
Sessions



Register at [go.uncg.edu/bryangrad](https://go.uncg.edu/bryangrad)



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# Spartan Central

- Primary source of information for UNC Greensboro students

Tuition Rates & Fees

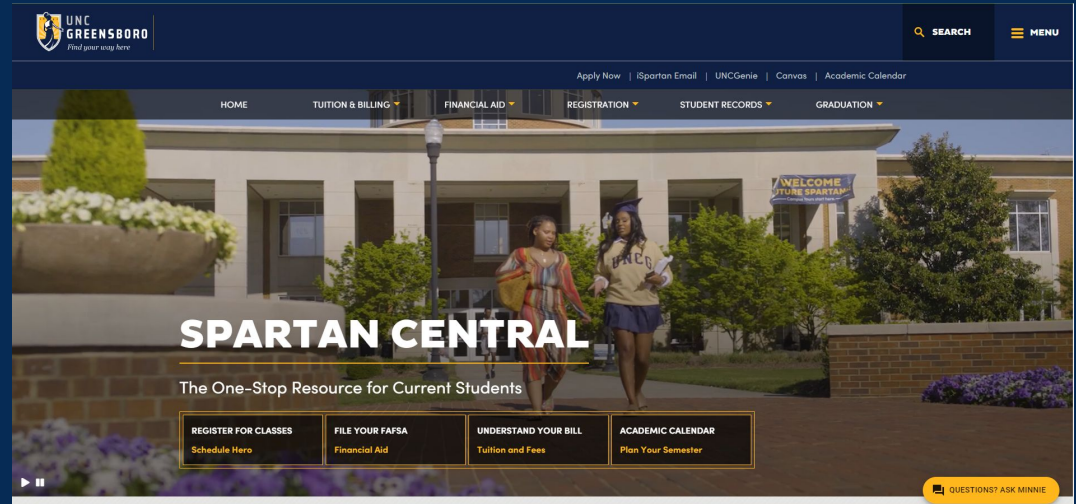
Payment Plan Options

Course Registration

Academic Calendars

Financial Aid Options

Visa Requirements



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# Tuition Rates

Tuition rates are published at [Spartan Central](#).

## Tuition Differential

*Bryan graduate courses have additional tuition differential fees which help provide services like:*

- Career coaching
- Professional development
- Business partnerships
- Alumni connections
- And more!



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## UNC Greensboro GRADUATE Tuition and Fees **Per Semester** Fall 2023 - Spring 2024 Main Campus

GRADUATE - MAIN CAMPUS												
Program designated as On-Campus (G-Greensboro Main or R-Gateway Campus Students)												
Credit Hours	0-1	2	3	4	5	6	7	8	9	10	11	12+
Tuition - NC Resident	298.61	597.22	895.83	1,194.44	1,493.05	1,791.66	2,090.27	2,388.88	2,687.50	2,687.50	2,687.50	2,687.50
Tuition - Non NC Resident	1,083.61	2,167.22	3,250.83	4,334.44	5,418.05	6,501.66	7,585.27	8,668.88	9,752.50	9,752.50	9,752.50	9,752.50
Associate Stu Gov Fee	0.04	0.08	0.12	0.16	0.20	0.24	0.28	0.32	0.36	0.40	0.44	0.50
Athletic Fee	33.79	67.58	101.37	135.16	168.95	202.74	236.53	270.32	304.11	337.90	371.69	405.50
Student Activity Fee	25.00	50.00	75.00	100.00	125.00	150.00	175.00	200.00	225.00	250.00	275.00	300.00
Student Facilities Fee	29.46	58.92	88.38	117.84	147.30	176.76	206.22	235.68	265.14	294.60	324.06	353.50
Ed & Tech Fee	20.00	40.00	60.00	80.00	100.00	120.00	140.00	160.00	180.00	200.00	220.00	240.00
Transportation Fee	4.54	9.08	13.62	18.16	22.70	27.24	31.78	36.32	40.86	45.40	49.94	54.50
Security Fee	2.50	5.00	7.50	10.00	12.50	15.00	17.50	20.00	22.50	25.00	27.50	30.00
Health Service Fee	16.13	32.26	48.39	64.52	80.65	96.78	112.91	129.04	145.17	161.30	177.43	193.50
Registration Fee	8.00	8.00	8.00	8.00	8.00	8.00	8.00	8.00	8.00	8.00	8.00	8.00
<b>TOTAL - NC Resident</b>	<b>438.07</b>	<b>868.14</b>	<b>1,298.21</b>	<b>1,728.28</b>	<b>2,158.35</b>	<b>2,588.42</b>	<b>3,018.49</b>	<b>3,448.56</b>	<b>3,878.64</b>	<b>4,010.10</b>	<b>4,141.56</b>	<b>4,273.00</b>
<b>TOTAL - Non NC Resident</b>	<b>1,223.07</b>	<b>2,438.14</b>	<b>3,653.21</b>	<b>4,868.28</b>	<b>6,083.35</b>	<b>7,298.42</b>	<b>8,513.49</b>	<b>9,728.56</b>	<b>10,943.64</b>	<b>11,075.10</b>	<b>11,206.56</b>	<b>11,338.00</b>

TUITION DIFFERENTIALS			
TUITION DIFFERENTIALS ARE ADDITIONAL CHARGES FOR SPECIFIED COURSES / PROGRAMS: Charges apply to On-Campus (G&R) and Distance Courses (O&S)			
MBA & MSA Courses	\$200 per Credit Hour	PBC-Dietetic Internship	\$200 per Credit Hour
ISM & SCM (800 Level)	\$200 per Credit Hour	MS International Business	\$200 per Credit Hour
MA Applied Economics	\$130 per Credit Hour	MS Informatics & Analytics	\$150 per Credit Hour
MS Genetic Counseling	\$142 per Credit Hour	MA Commun. Sciences & Disorders	\$200 per Credit Hour
Doctor of Nursing Practice (DNP)	\$1000 per Semester	MS Athletic Training	\$200 per Credit Hour
Nurse Anesthesia (DNP)	\$1500 per Semester	MS Consumer Apparel & Retail Studies	\$150 per Credit Hour
Doctor in Computer Science (DCS)	\$100 per Credit Hour		

MISC. FEES - Special One-Time		COURSE/PROGRAM Special Fees	
Graduation Fee - Masters, Doctoral, and Specialist in Education	85.00	Student Teaching Course Fee	250.00
Graduate Certificate (post-baccalaureate and post-masters)	35.00	edTPA Fee (Teacher Licensure)	300.00
Bryan School Graduation Fee (In addition to regular Grad Fee)	25.00	Educator Prep Outcome Management Fee (Licensure)	15.00
		Open Water Diver Scuba Course	375.00
		Advanced Open Water Diver Scuba Course	271.00
		Exercise Physiology Course	25.00
		Studio Usage Fee (Visual and Performing Arts)	35.00
		Institute of Partnerships in Education (IPIE) fee	100.00
		DNP Adult Gerontological NP Program Fee	1220.00

MISC FEES - Per Semester		COURSE/PROGRAM Special Fees	
Late Registration Fee	75.00	DNP RN Anesthetist Program Fee	100.00
Student Health Insurance	1392.40	RN to BSN Program Fee	105.00
Withdrawal Fee (Complete Withdrawal)	50.00	MSN Education Program Fee	665.00
International Student Fee	300.00	MSN Administration Program Fee	700.00
		Nursing PhD Program Fee	250.00
		Studio Art Program Fee	200.00
		Art History Program Fee	50.00
		Student Liability Insurance Fee	7.50
		Traditional BSN Program Fee	630.00

Tuition and Fees are determined by classification, academic program, residency, and courses.

*Note: Tuition and fees are subject to change pending legislative approval.*

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# Estimated Program Costs

Estimated program costs can be found on your program's webpage:

[bryan.uncg.edu/programs](https://bryan.uncg.edu/programs)

- *Select Program*
- *Then click Program Costs*

The screenshot shows the Bryan School of Business and Economics website. The main heading is 'PROGRAM COSTS' with the subtitle 'The UNC MBA'. Below this, there is a navigation bar with links: Program Overview, Program Costs, Curriculum, Admissions, Fellowships & Assistantships, Student Ambassadors, and an 'Apply Now' button. The 'Program Costs' section is active. It contains a table titled 'MBA Program - On Campus (with Online options)' which is circled in red. The table lists estimated program costs for full-time and part-time study, broken down by in-state and out-of-state students. To the right of the table is a 'Request More Information' form with fields for First Name, Last Name, Email, and a dropdown for 'When would you ideally enroll?'. Below the form is a 'Submit' button and a note about the Privacy Policy.

MBA Program - On Campus (with Online options)				
	Full-time study for 2 yrs		Part-time study for 2½ yrs	
	Estimated Program Cost	Per Credit Hour	Estimated Program Cost	Per Credit Hour
In-State	\$27,000	\$600.00	\$25,000	\$555.56
Out-of-State	\$60,500	\$1,344.44	\$56,000	\$1,244.44

MBA Program - Online Only

	Full-time study for 2 yrs		Part-time study for 2½ yrs	
	Estimated Program Cost	Per Credit Hour	Estimated Program Cost	Per Credit Hour



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# Estimated Costs by Program

MBA			
	<i>In-State</i>	<i>Outside-of-NC</i>	<i>Out-of-State</i>
On-Campus	\$27,500		\$62,000
Online	\$24,000	\$37,500	\$58,500

MS in IT & Management			
	<i>In-State</i>	<i>Outside-of-NC</i>	<i>Out-of-State</i>
On-Campus	\$18,000		\$39,000
Online	\$16,000	\$25,000	\$39,000

MS in Retail Studies			
	<i>In-State</i>	<i>Outside-of-NC</i>	<i>Out-of-State</i>
On-Campus	\$17,500		\$41,000
Online	\$15,000	\$23,500	\$38,500

MS in Accounting			
	<i>In-State</i>	<i>Outside-of-NC</i>	<i>Out-of-State</i>
<i>For accounting majors</i>			
On-Campus	\$16,500		\$34,500
Online	\$16,000	\$25,000	\$39,000
<i>For non-accounting majors</i>			
On-Campus	\$23,000		\$48,500
Online	\$22,500	\$34,500	\$54,500

MA in Applied Economics			
	<i>In-State</i>	<i>Outside-of-NC</i>	<i>Out-of-State</i>
Online	\$12,000	\$21,000	\$35,500

MS in International Business			
	<i>In-State</i>	<i>Outside-of-NC</i>	<i>Out-of-State</i>
Online	\$16,500	\$25,000	\$40,000



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844-319-3640

[rdsinfo@ncresidency.org](mailto:rdsinfo@ncresidency.org)

[ncresidency.org](https://ncresidency.org)

# Tuition Rate Categories

- The state of North Carolina partially subsidized tuition costs for residents is in NC.
- Tuition Rate Categories:  
In-State | Out-of-State | Out-of-NC
- Residency status is determined by **NC Residency Determination Service**
- Non-NC residents will pay out-of-state tuition



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844-319-3640

[rdsinfo@ncresidency.org](mailto:rdsinfo@ncresidency.org)

[ncresidency.org](https://ncresidency.org)

# More About Tuition Rates

- Military affiliation can help you qualify for **In-State** tuition rate.
- **Out-of-State** students can request **Out-of-NC** tuition rates if they are:
  - enrolled in an online program,
  - physically residing outside of North Carolina, and
  - legally classified as an out-of-state student (non-NC residents)



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# Fee Bills & Timeline

Your fee bill will only include tuition and fees *for enrolled courses*

## APPROXIMATE TIMELINE FOR NEW GRADUATE STUDENTS

	Fall Enrollment	Spring Enrollment	Summer Enrollment
Course Registration	<i>Begins late April</i>	<i>Begins mid-November</i>	<i>Begins mid-February</i>
Fee Bills Sent	<i>Begins early July</i>	<i>Begins mid-November</i>	<i>Begins mid-April</i>
Payment Due	<i>Early August</i>	<i>Early January</i>	<i>Early May</i>

Fee bills are posted to UNCGenie ([ssb.uncg.edu](http://ssb.uncg.edu)) which is accessible to admitted students. Login instructions will be included in your program welcome email.



# Tuition & Billing Contact

UNCG Cashiers & Student Accounts Office

Available Monday through Friday

8:00 am - 5:00 pm (EST)

336-334-5831 or [cashier@uncg.edu](mailto:cashier@uncg.edu)



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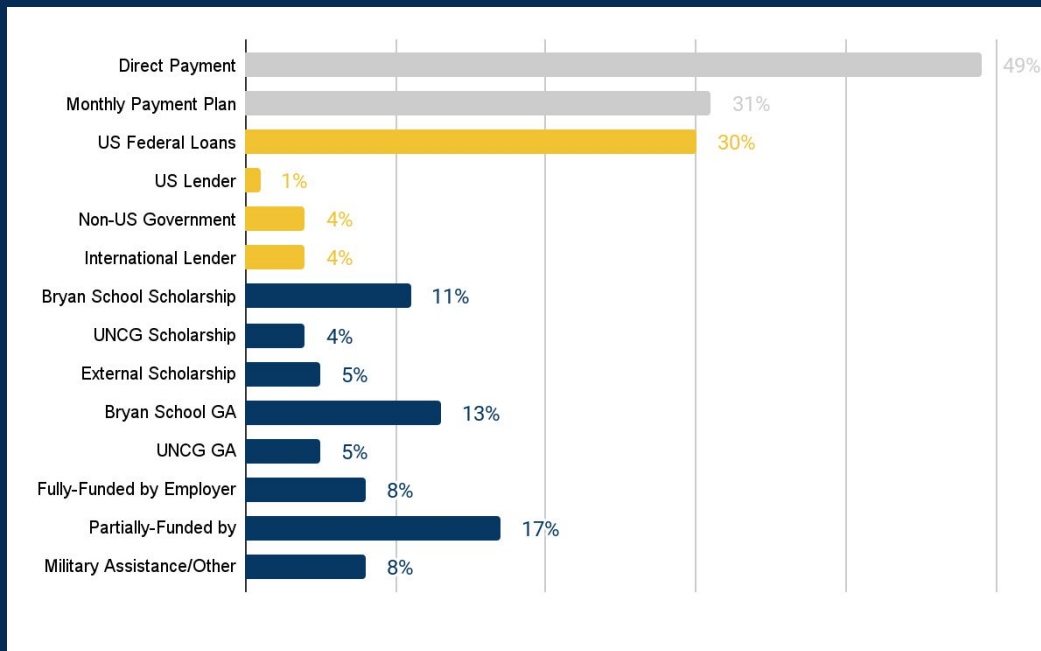
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# Finance and Funding Options

*used by current Bryan graduate students*



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336-334-5702

[finaid@uncg.edu](mailto:finaid@uncg.edu)

[fia.uncg.edu](http://fia.uncg.edu)

# Federal Financial Aid

- **Eligibility**

- US Citizens and some others
- Enrolled at least part-time (4.5+ credit hours)
- Enrolled in an approved graduate program

- **Process**

- Complete online application ([fafsa.gov](https://fafsa.gov))
- Once admitted, your record will sync and the financial aid office will reach out to you.

- **Types of Aid**

- **Federal Direct Student Loans**  
\$20,500 (annual max), \$138,500 (lifetime max)
- **Federal Direct Graduate PLUS Loans**  
For students interested in borrowing above limits  
No income requirements, but must pass a credit check



***NOTE:** Graduate students are not eligible for Federal Pell Grant and state need-based grants.*



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# Financial Aid - Eligible Programs

336-334-5702

[finaid@uncg.edu](mailto:finaid@uncg.edu)

[fia.uncg.edu](http://fia.uncg.edu)

## Approved Graduate Programs

### Master's Programs:

MBA

MA in Applied Economics

MS in Accounting

MS in IT & Management

MS in Retail Studies

MS in International Business

### Graduate Certificates:

Business Analytics

Economics of Health Analytics

IT Development

Retail Merchandising Management

Business Foundations

Global Fashion Industry Mgmt.

Quantitative Business Economics

Supply Chain Management

Cyber Security

Global Leadership & Strategy

Retail Consumer Data Analytics

Taxation

## Graduate Programs Awaiting Approval

### Graduate Certificates:

Enterprise Resource Planning

IT Management



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336-334-5831

[cashier@uncg.edu](mailto:cashier@uncg.edu)

[csh.uncg.edu](http://csh.uncg.edu)

# Direct Payment

- Credit Card
- Electronic Check (*bank draft*)
- Mail (*checks and money orders*)
- In-Person (*cash, check and money order payments*)



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[\*\*BRYAN.UNCG.EDU\*\*](http://BRYAN.UNCG.EDU)



336-334-5831

[cashier@uncg.edu](mailto:cashier@uncg.edu)

[csh.uncg.edu](http://csh.uncg.edu)

# Monthly Payment Plans

- Payment Plan Options:
  - 5 payments - *Requires 20% deposit*
  - 4 payments - *Requires 25% deposit*
  - 3 payments - *Requires 33% deposit*

*All options have \$35 set up fee*

*Monthly Payment Plans can also be used by students with graduate assistantships.*



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# Employer Contributions

336-334-5831

[cashier@uncg.edu](mailto:cashier@uncg.edu)

[csh.uncg.edu](http://csh.uncg.edu)

- Some employers offer full or partial tuition benefits
- Selected current and past employers:

Arch MI

Cone Health

Truist

MetLife

Renfro Brands

Charter Communications

Deloitte

First National Bank of PA

NC A&T

TE Connectivity

GXO Logistics, Inc.

HanesBrands

Johnson & Johnson

NC SECU

WFMY News 2

- *Employer-sponsored students may be able to defer payment of a balance covered by the third party.*



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# Military Benefits



Veterans and military-affiliated students receiving benefits through the VA are eligible to receive financial aid according to their student type.

Depending on your specific VA program your benefits may count toward their total aid eligibility.

## UNCG Military-Affiliated Services

1540 Spring Garden Street, Greensboro

336-334-5632 | [military@uncg.edu](mailto:military@uncg.edu)

[military.uncg.edu](http://military.uncg.edu)



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# Private Loans

- Does not require FAFSA
- Credit-based loans offered by private lenders to help students finance their degree program.
  - Usually require a good credit history and/or a co-signer
  - Can be more costly than federal education loans

# Scholarships

- Scholarship opportunities are **limited** and **highly competitive**
- **All incoming students** are considered for scholarships based on their graduate program application.

**Fall 2023 Priority Application Deadline: March 1**

- Scholarship decisions are made **after admissions decisions** and notifications are sent throughout the year
- Scholarships range from \$500 - \$2,500

*After completing their first semester, returning students use the Spartan Scholarship System (S3) → [uncg.academicworks.com](https://uncg.academicworks.com)*



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# Bryan School Graduate Assistantships (GAs)

Opportunity to earn a stipend by working on campus  
up to 18 hours/week

*Example positions: Research Assistant, Marketing/Recruitment  
Assistant, Administrative Assistant*

**AVERAGE STIPEND:** \$3,500 per semester

These positions are ***limited*** and ***highly competitive***  
**Fall Priority Application Deadline: March 1**

NOTE: Bryan School graduate assistantship decisions are made ***after admissions decisions*** and notifications are sent throughout the year.

**2022-2023 Bryan School  
Graduate Assistantships**

**210** Requested

**28** Awarded\*

*\*including returning students*

For Bryan School GA's:

→ Apply through program  
application

For UNCG GA's:

→ After admission, apply through  
Spartan Talent

[spartantalent.uncg.edu](https://spartantalent.uncg.edu)



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# Advice from Current Students

## Scholarships

*Apply early for as many scholarships as possible. If you submit your application on the day before window closes, your application will still most likely get declined even though it was not late.*

*Apply for scholarships from professional organizations in your chosen field.*

*Apply for every available opportunity. You never know if you will get something unless you apply. As a grad student, I was happily surprised when I received a scholarship from a UNCG donor.*

# Advice from Current Students

## Graduate Assistantships

*Be proactive about cultivating relationships with faculty from your department and maintain excellent grades! These two things open students up to graduate assistantship opportunities which are really helpful in financing grad school.*

*Be sure to get a good understanding of exactly what you are getting from your department beforehand.*

*If you are eligible for an assistantship, how long is it guaranteed (with good performance)?*

*If you are receiving a scholarship, how much is available and if this amount will change based on number of students or if there is preference given to a certain demographic over another?*

*Remember, even though you may never use the resources on campus, you still have to pay all the fees, so account for that.*

# Advice from Current Students

## *UNCG undergraduate students*

*Take advantage of the accelerated master's program for UNCG undergraduate students. It helped me financially because I was paying for one class but the credit applied to both degrees. Another perk is that I get to graduate sooner.*

## *Employer Funding Advice*

*Ask your employer if they will help fund your education.*

*Go to work for an employer who will pay for your education.*



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# Advice from Current Students

## General

*Make a budget and use the payment plan option so the cost isn't a shock to your wallet and savings.*

*Make a plan B in case you do not get the funding you expect.*

*Make a plan for paying tuition and fees before joining the program - it can be a combination of loans, scholarships, or any other means.*

*Explore your health insurance options to save money. I recommend the pay-as-you-go plan. It's a very affordable option!*

*Only borrow what you need, even though it's tempting to borrow the max, you do have to pay it back and it adds up quickly.*

*Loans are not necessarily a bad thing. They can also help supplement funds if you are doing full time classes and can't work full time.*

*Make a plan for textbooks and material costs. Look into potential tax advantages of taking a loan.*

*Calculate your total out-of-pocket expenses for the program so you have a good idea of your costs.*

*Look into available tax credits for out of pocket expenses. The ROI makes going to UNCG sensible. It is a great investment. This is one of the more affordable programs and the classes are excellent.*



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# Today's Agenda

About the Bryan School  
Spartan Central  
Breakout Rooms:  
*Domestic Applicants*  
*International Applicants*  
Tuition & Billing  
Finance & Funding Options  
Advice from Current Students

Q & A



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# Information Resources

Bryan School Graduate Student Ambassadors:

[bryan.uncg.edu/bryan-school-graduate-student-ambassadors](https://bryan.uncg.edu/bryan-school-graduate-student-ambassadors)

Bryan Graduate Connections:

[bryan.uncg.edu/bryan-graduate-connections](https://bryan.uncg.edu/bryan-graduate-connections)

Spartan Central: [spartancentral.uncg.edu](https://spartancentral.uncg.edu)

Bryan School Academic Programs: [bryan.uncg.edu/programs](https://bryan.uncg.edu/programs)

UNC Genie: [ssb-landing.uncg.edu](https://ssb-landing.uncg.edu)

NC Residency Determination Service: [ncresidency.org](https://ncresidency.org)

UNCG Financial Aid Office: [fia.uncg.edu](https://fia.uncg.edu)

UNCG Cashiers Office: [csh.uncg.edu](https://csh.uncg.edu)

UNCG Military-Affiliated Student Services Office:

[military.uncg.edu](https://military.uncg.edu)

S3 Spartan Scholarship System:

[uncg.academicworks.com](https://uncg.academicworks.com)

Spartan Talent:

[spartantalent.uncg.edu](https://spartantalent.uncg.edu)

Handshake:

[handshake.uncg.edu](https://handshake.uncg.edu)



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# Questions?



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